

DEVOTED TO TASTE



FROM AUSTRIA TO THE WORLD



A family owned and run business since 1946, esarom stands not just for tradition and experience, but is also a leading supplier of taste giving ingredients to the food industry and the producers of beverages worldwide.

Independent, with no external stakeholders, self-defined, consistent, thinking long term – these are the most important ingredients of our recipe for success.

Employees from 14 countries work together looking ahead at the bigger picture without ignoring regionalism and origin. This is how we create the best taste for our clients' products.

Discretion is the name of the game. We see ourselves in the background, as supporters of the food industry. It is your product that is tasty, provides enjoyment and gifts people with a slice of joy in life.



FOR THE LOVE OF TASTE



Simple food becomes a marvel of taste, turning something that is an essential part of life into one of life's pleasures. We love this challenge.

Our product portfolio ranges from flavours, bases and compounds, emulsions, extracts, distillates, concentrates to colour and additive products.

All our product developments are guided by the knowledge that eventually taste is what matters to the consumers. This is why direct contact with the market and personal and close contact with our customers – the food and drink producers, is particularly important to us. That is the only way to discover how our customers, and all those who want to become our customers, want to charm the taste buds of the consumers and how we can support them in this endeavour with tailor-made concepts. With the harmonisation of application, packaging, price segment, production options and market conditions, we deliver to each of our individual business partners the exact solution that makes his product even better than before.

Quality and product safety are self-evident nature of esarom.

Quality and product safety – made in Austria

Production according to EU-standards and EU-food law

Food safety: FSSC 22000

Management system: ISO 9001:2015, ISO 14001:2015

Awarded the Austrian national coat of arms



CARRYING TRADITION TO THE FUTURE



Being a mature traditional company allows us to draw on our experience. We can move towards the future with confidence building on this experience.

We consistently develop and realise new ideas along with our business partners: trendy thirst quenchers, functional drinks, classic spirits matching the spirit of the times, fruity candies, fine confectionery and cakes, creamy ice creams, refreshing sorbets, cool yogurt drinks, spicy gourmet food – organic, vegetarian, gluten or lactose free, halal or kosher.

The tasteful variety spans from A for apple to Z for zabaione. From traditional evergreens to the trendy newcomers.

Our product areas:

Non-alcohol and alcoholic beverages

Confectionery

Pastry products

Ice cream

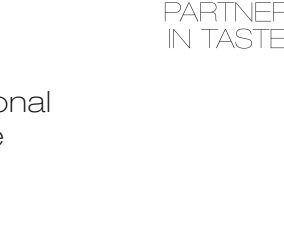
Dairy products

Savoury products

Products for special needs



CUSTOMERS ARE PARTNERS PARTNERS ARE CUSTOMERS



We prefer to speak of partners rather than customers. And we also prefer to be partners rather than suppliers. Because we want to work together with all who would permit us the pleasure to jointly traverse the path to a perfect result. esarom sees itself as that part of your team, as an outsourced competence so to say, that enables you to concentrate on the core competences of your company.

The cooperation is multi-faceted: Creating product concepts together, taste enhancing components from individual building blocks (e.g. flavours or extracts) to comfortable ideal solutions (bases and compounds), sample applications (gladly with your raw materials as well) to be convinced of the right taste, know-how in product technology or food law related questions, exchanges on trends and market developments. Everything suited to what you need and want. We would like to invite you to join us at the table.

The esarom service package:

Taste samples of your application

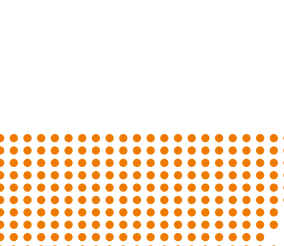
Product specific documentation

Food law related know-how

Production support

Trend monitoring

COMPETENCE IN MORE THAN 50 COUNTRIES



esarom has its own subsidiaries and distribution partners over a large international network that allows us to be close to our customers. Local warehouses enable short delivery times and give you flexibility while planning. Our local contact persons speak your language and know the local preferences related to taste.



THE BEST INGREDIENTS FOR THE BEST TASTE



A good recipe is based on ingredients of the finest quality. We therefore pay keen attention to our raw materials – where they come from and how they are processed. We pick the equipment we need with the same care as we do everything else to create the best flavours, which protects our products reliably till they are processed further. We are the customer here, but our understanding of dealing with our suppliers is the same as towards our customers: partner-like and at eye level.

Why should you as the supplier wish to have esarom in your list of customers? The benefits are: Usage in different applications, practical application, expanding knowledge about you own products and driving the development of new ideas. The international esarom network brings your product, directly or in processed form, to many markets without needing to be actively present onsite.

These include many upcoming markets with strong growth. This allows you to focus your resources on your core competences. And as a traditional family concern, esarom stands for continuity, consistency, reliability and financial security. All these facts enable the suppliers to grow together with us.

Global Sourcing

Best Practice

International network

Innovation driven

Professional purchase team

Long term supplier relationships

BECOME PART OF THE ESAROM FAMILY



Working for us means working with us. It means being part of the esarom family. Our organisation culture is cosmopolitan, multicultural and colourful. Service-oriented, rich in diversity, with a strong team spirit – these are only some of the attributes our employees of long years use to describe the wide variety of their fields of activity. Along with testimonials and certificates, actual knowledge and ability count for us. And you as a person with your strengths and talents.

Individually tailored training and education programs form a large part of the career options at esarom. We like to use the know-how available in the company for this and work together with scientific institutions and universities, research centres and educational institutions. This way we further develop not just our employees but also our product portfolio.

esarom employees are experts on whom one can rely, because they are fit in all respects: Health and wellbeing at work are for us among an employee benefits. The greatest energy comes from the employees in the team. A team that likes to work together also enjoys doing things together outside of work now and then. That's part of the esarom culture, too.

Our employees are important to us:

Internship training esarom academy

Flexi-time and part time work models

Feel good programs Productive ageing

Subsidised lunch at the company's own canteen

Bio-fruit and mineral water free of charge

Sport and leisure time activities Employee events



ESAROM – YOUR PARTNER



The trend lies in working together and as a part of the team. It is only called by a different name: we speak of sharing and swapping, of crowd, community and network.

We are glad to be a reliable and competent partner in this network, because we are convinced that these values have a future. Product lifecycles are becoming shorter, the markets more volatile. Our environment is continuously changing. We are changing with it – but we continue to uphold the values we have grown with, values on which you can build and rely.

Whether you are already our customer or want to become one, whether you want to add us to your list of contacts or perhaps are interested in a career with esarom ... what is important is:

We are looking forward to walking forward along with you!

Michael Kornberger Ernst Kunze Hans Stephan Mölls Managing directors of esarom gmbh



ORGANIC PRODUCTS CERTIFIED BY AUSTRIA BIO GARANTIE GMBH

www.esarom.com

© esarom gmbh 05/2023

